



# STORE DEVELOPER

*"We strive to be a big happy family. We work harder than anyone to reach our ambitious goals! We empower every member to reach their personal ambition and exceed their own potential. We always aim to deliver the very best in all we do. We make our guest feel part of our family. We serve delicious food and refreshing beer, carefully sourced, prepared with love and served with a smile!"*

## About Schmatz

Schatz is a fast growing German beer restaurant group, with more than 16 locations (i.e. Shibuya, Takashimaya Nihombashi, Ark Hills etc.) across Tokyo and the plan to grow all over Japan and Asia in the next years. We have a venture capital, finance & marketing background and are working hard to build the fastest growing restaurant company in Japan with the happiest team and customers! We have grown our business from a food truck to a multi-unit operation since inception in 2014, and have created a desirable food and lifestyle brand that has been featured in all relevant media outlets - TV and print. Schmatz is backed by a group of prestigious local and international investors, which gives us the opportunity to highly accelerate our growth and build an incredibly talented team.

## Job Description

As a Store Developer for Schmatz Japan - our #1 focus market - you will support the expansion of a multi unit restaurant group. You will join us in opening several outlets within the next months, will create a strong & awesome brand ready to franchise all over Asia and work directly with the founders. Your role is essential to the success of the business.

## Responsibilities

- You will be directly working with the management team and CEOs in Tokyo and significantly contribute to our growth throughout Tokyo
- Your main objective is identifying, exploring and analyzing real estate locations for our expansion within Japan
- You will be in charge of managing your own real estate pipeline ranging from high street locations to developments and malls.
- As you are in charge of identifying next locations, your role is key to enable our national roll-out over the next years
- You will be part of a team of high-powered professionals responsible for your own projects that are essential to the success of the further growth of the company.

## Who we are looking for

- Strong analytical skills with intellectual curiosity
- 5 or more years of work experience, in Food and Beverage, Food-related Retail or Hospitality
- Experience in commercial real estate with excellent track record

- Native Japanese verbal and written skills
- A team player with a fantastic can-do attitude
- Excited to work in a fast-paced environment with constant change
- Strategic & critical thinking – you get both the smaller and bigger picture

**Up for the challenge?**

If you want to become a part of our highly motivated, international team, please send us your CV! Please also add 3-5 sentences, why you are THE perfect fit. We are looking forward to hearing from you!

Please contact: [team@schmatz.jp](mailto:team@schmatz.jp).